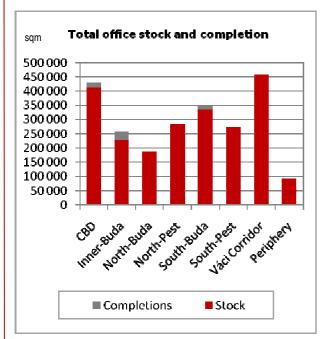
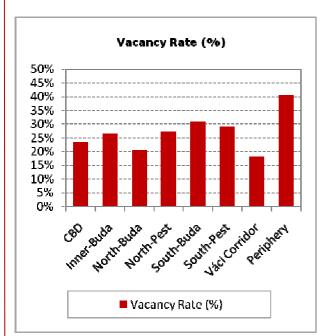
# Quarterly office market report 2010 Q1

RERA (Real Estate Research Association) published its quarterly Budapest office market report related to the first quarter of 2010.





Professional commercial property market alliance RERA (established in January by three property advisors: Colliers International, EHL Hungary and Eston International) completed its 2010 Q1 Budapest office market report.

#### Office market volume

Base sample examined by RERA comprises a total of 2.3 M square meter of modern office volume, which does not incorporate buildings exclusively occupied by their owners and those premises that have been developed or technically adapted specially for their present tenants.

#### **New deliveries**

The growth of Budapest office market accelarated between 2006 and 2009 due to a significant volume of new office space delivered to the market. In 2005, new handover volume was only 71,000 sqm which increased to a total of 182,000 sgm by the next year and rose further to 300,000 square meters by 2009. As a consequence of economic turbulences this growth started to drop back in 2009, which resulted in a narrow 50,500 sgm of new modern office space delivery for Q1 2010, even which was fully projected for 2009. Some two-third of this volume (33,011 sqm) was handed over in Inner-Buda significantly exceeding the submarket's performance in the previous 3 years.

#### Vacancy

Vacancy rate on the ever popular Váci út office corridor remained below 20% (18.2%), while CBD vacancy rate jumped up to 23.5%, thanks to new office buildings handed over in this location.

As expected, the so called periphery submarket sees the highest vacancy rate: 40.5 %

RERA average office market vacancy rate shows 24.9%, an increased figure in comparison to the previous quarter.

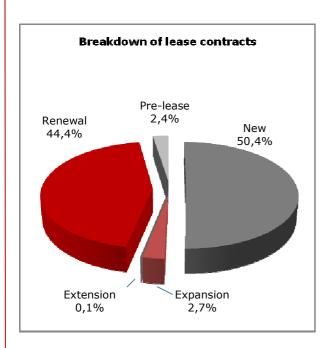








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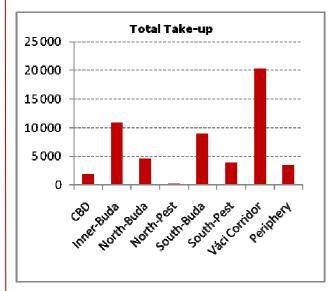
## Occupier/Letting activity

Based on RERA figures, the volume of published open market deals exceeded 54,000 sqm. The submarket of Váci út corridor was the most active, where more than third of the total quarterly take-up (37.6%) was realized. The second was the submarket of Inner-Buda (20%), followed by South-Buda (16.5%), while other submarkets gained only single-digit shares out of the total take-

Weak demand is well attributable to the fact that new office leases were consecutively below 2,000 sgm in the 1st guarter.

As expected, lease renewals were signed for considerably large spaces around 5,000 sqm, such as Ernst&Young's lease renewal in WestEnd Business Center.

These facts clearly show that tenants with larger office space requirements rather chose renegotiation in the first quarter of 2010 as well. During data collection several office buildings reported that they rather accepted to reduce leased area sizes prior to the expiry date.



RERA, apart from the current statistics, aims to pay particular attention to the categorization of each office building by quality and location aspects in the next, Q2 report, which is likely to show a more complete market overview from an entirely new point of view.

In addition, RERA will assign a leading part to 'net absorption' in the next quarter, which would show the decrease or increase of leased stock in total, quarter on quarter.









# Quarterly office market report 2010 Q1

### Offices delivered in Q1 2010

Building name	Sub-market	Total office size (sqm)
Eiffel Square	CBD	17 492
Krisztina Palace	Inner-Buda	17 440
REsidence I	Inner-Buda	11 021
REsidence II	Inner-Buda	4 550

# **RERA** Budapest sub-markets

The area bordered by the Danube and the Grand Boulevard (between Margit & Petőfi bridges including both sides of the Grand Boulevard) North to the line of Rákóczi Road up to the Eastern Railway Station, North-Pest Kerepesi Road defined by the city border, the Danube, the Váci Corridor and CBD area) Area bordered by the Danube, Szent István Boulevard & Váci Road (including Váci Corridor 1 parallel street on the eastern side) up to Újpest Városkapu South to the line of Rákóczi Road up to the Eastern Railway Station & South-Pest Kerepesi Road, bordered by the city border, the Danube and CBD area The area bordered by Margit Boulevard, Moszkva Square, Böszörményi Inner-Buda Road, Jagelló Road, BAH junction and Hegyalja Road and the Danube South from Inner-Buda area, bordered by the XII. and XI. Districts, the city South-Buda border and the Danube North-Buda North from Inner-Buda area, bordered by the Danube, the city border and the XII. and XI. Districts

Inside the M0 ring excluding all the above described areas

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Periphery





